



Our LFO General Information Meeting

27 April 2023



Purpose for this meeting



- Follow up on our December meeting
- Inform the LFO community on highlights from Q1 and key milestones for Q2
- Present the results of the IPSOS parents' survey

Agenda for today



1. Some highlights from 2nd school term
2. Results from Parents' survey
3. Status on strategy, financing and real estate
4. Status on enrollement 23-24
5. Highlights of Q2 2023
6. IN PREPARATION OF OUR GENERAL ASSEMBLY

1. Retour sur le premier trimestre 2023
2. Présentation des résultats du sondage parents
3. Point d'information sur l'avancement des sujets stratégie, financement et immobilier
4. Point inscriptions
5. Temps clés du 2eme trimestre
6. Appel à contribution / candidatures au CG

Reminder: LFO Board members



8 Parent representatives (and subs)

- Stephane Roelly (Sub. Gautier Rousseau)
- David Grabowski, treasurer (Sub. Alexandra Cournot)
- Jérôme Nerrant (Sub. Coralie Denisey)
- Marc Jumbert, Pdt (Sub. Stéphanie Daudet-Kaspersen)
- Karen-Sofie Stenzel, VP (Sub. Lene Fredly Rousseau)
- Cecilie Koppang (Sub. Melanie Devergez)
- Margarida Caeiro (Sub. Rita Bildøy)
- Annabelle Lefébure-Henriksen, VP (Sub. Merete Caubet)

School Management

- Karine Richard Brun, Head of LFO
- Knut Sørli, Executive director
- Muriel Serra, Head of primary school and kindergarten

Staff representatives

- Franck Tabone, representative for AEFÉ employed staff
- Isabelle Musso Steen, repr. for teacher union (Utd.forbundet)
- Gaspard Levavasseur, repr. for school staff union (SLF)
- Thibault Terral / Gilles Daram / Marie Lays, teacher repr. from School Council

French Embassy representative

- Sophie Delporte, French Cultural attaché

Presenting today



Karine Richard-Brun
Proviseur

Marc Jumbert
Chair

Karen-Sofie Stenzel
Vice Chair

Muriel Serra
Directeur

**Annabelle Lefébure-
Henriksen**
Vice Chair

David Grabowski
Treasurer

Knut Sørli
Directeur exécutif

Some rules & information



- Q&A space after each item. Annabelle Lefébure-Henriksen to steer speaking time.
- Teams-participants can send their questions/comments by e-mail to QnA@lfo.no during the presentations – as many as possible will be answered during the meeting but all will be answered after the meeting.
- Please, all, contribute, to avoid halo effect
- We stick to the agenda and steer time accordingly. End of meeting at **19.00**

Flashback on december meeting



- Thank you for good and constructive participation to our December plenary meeting
- Meeting documents and Q&A has been made available online:
 - L'Association du Lycée français d'Oslo (ALFO)/Compte-rendus (lfo.no/a-propos/instances/)
- Subjects covered in the Q&A
 - Action plan to address current issues
 - Alternative funding models for the school, including German-Norwegian School
 - Details on lobbying effort

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3. 18.25 – 18.50: STATUS ON STRATEGY, FINANCING AND REAL ESTATE
4. 18.50 – 19.05: STATUS ON ENROLLEMENT 2023-2024
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Un trimestre 2 sous le signe des parcours éducatifs et de la capitalisation des apprentissages pour mieux s'orienter!



PARCOURS CITOYEN	PARCOURS AVENIR	PARCOURS ARTISTIQUE ET CULTUREL	PARCOURS DE SANTE ET BIEN ÊTRE	LES ENTRAÎNEMENT AUX EXAMENS
La fête du Droit et des avocats dans la francophonie	Le Parcours Avenir avec le déplacement de nos lycéens à l'université d'Oslo pour la présentation des universités	Le Carnaval du LFO	Le démarrage de l'activité Ski de fond pour nos primaires (janv)	Les inscriptions aux examens
La finale établissement Ambassadeurs en Herbe en attendant la finale Zone et peut être monde.	La fin du T1 avec des résultats très satisfaisants de la part de nos élèves et des réunions parents-professeurs pour partager et accompagner les élèves conjointement,	Les projets du Cartable Culturel sur tous les niveaux: un partenaire riche de propositions	La semaine du goût au collège	Les épreuves blanches de bac Blanc Les épreuves de spécialité du baccalauréat
Les évaluations PIX: valorisation des compétences numériques	Les conseils de classes du T2 et les choix provisoires de spécialités	La semaine de la Presse	Le travail collaboratif avec nos infirmiers norvégiens sur Skovveien et Vulkan (Hels esatsjon)	Les épreuves blanches de préparation du Brevet Norvégien
	L'accompagnement de la Psychologue scolaire dans la définition du projet de poursuite d'études en fonction du projet		Les formations croisées GQS avec l'ambassade de France et la Mission Défense,	Les épreuves expérimentales (ECE) de PC et SVT
	Parcoursup			Les épreuves expérimentales (ECE) de PC et SVT

Un trimestre 2 sous le signe des parcours éducatifs et de la capitalisation des apprentissages pour mieux s'orienter!



Et aussi des temps forts :

AMINISTRATIF

- Process des réinscriptions et inscriptions N+1,

FORMATIF

- Formations AEFÉ in-situ pour nos professeurs de Français, d'EPS et d'HG/EMC en attendant l'Anglais,
- La rencontre du Directeur du Spraksenteret et la promesse d'une collaboration future,

PARTICIPATIF

- La 2ème ½ journée banalisée pour les Projet d'Etablissement 2022-2025 et les travaux associés,

CONSTRUCTIF

- Rencontres avec nos partenaires scolaires norvégiens: Rektor de Handelsgym et Unianborgskolen

DE RAYONNEMENT

- La délégation de l'académie d'Aix Marseille en visite à Oslo sur le système franco-norvégien

Des activités pour tous les niveaux et tous les intérêts...



- Conférence sur la démocratie avec Mme l'ambassadrice de France!
- La remise des Prix du concours de Dessin à l'initiative de l'ambassade d'Espagne!
- La visite du musée Munch!
- Ma vie de chercheur à Blindern!

J'apprends, je crée, je vis au lycée!



- Le projet de la classe de Terminale: Cartographie des controverses
- La Boom du LFO
- Le Spansk festival
- Le carnaval au LFO

Des activités de rayonnement et de bien-être



- La participation du Lycée à l'Orchestre des Lycées Français du Monde,
- La manifestation PARIS Terre des Jeux en anticipation des Jeux Olympiques Paris 2024
- Le raid Zenos à La Haye
- Les concerts du Cartable Culturel norvégien

Des défis modernes relevés!



- La semaine des mathématiques au collège,
- Ma petite planète, projet EDD
- Les présentations de élèves délégués du Primaire
- La visite des CE2 au musée national
- La semaine de la Presse au

Un ancrage dans notre réalité norvégienne!



- Le challenge norvégien de l'International Language Competition de la Norvège
- L'inauguration de la sculpture "maman" de Louise Bourgeois en présence de son altesse la Reine de Norvège et la Princesse

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LFO customer survey 2023

Parent survey carried out by Ipsos

Thank you to you all !
It is very useful input in our strategic planning (future finance and location) as well as discussions with the authorities in Norway and France.

Implementation

- Ipsos sent French and English language surveys by email to 838 parents representing 448 families and 685 students in March.
- Ipsos reminded parents twice.
- Results: 460 responses, representing 697 school children i.e., both parents have answered in certain families.

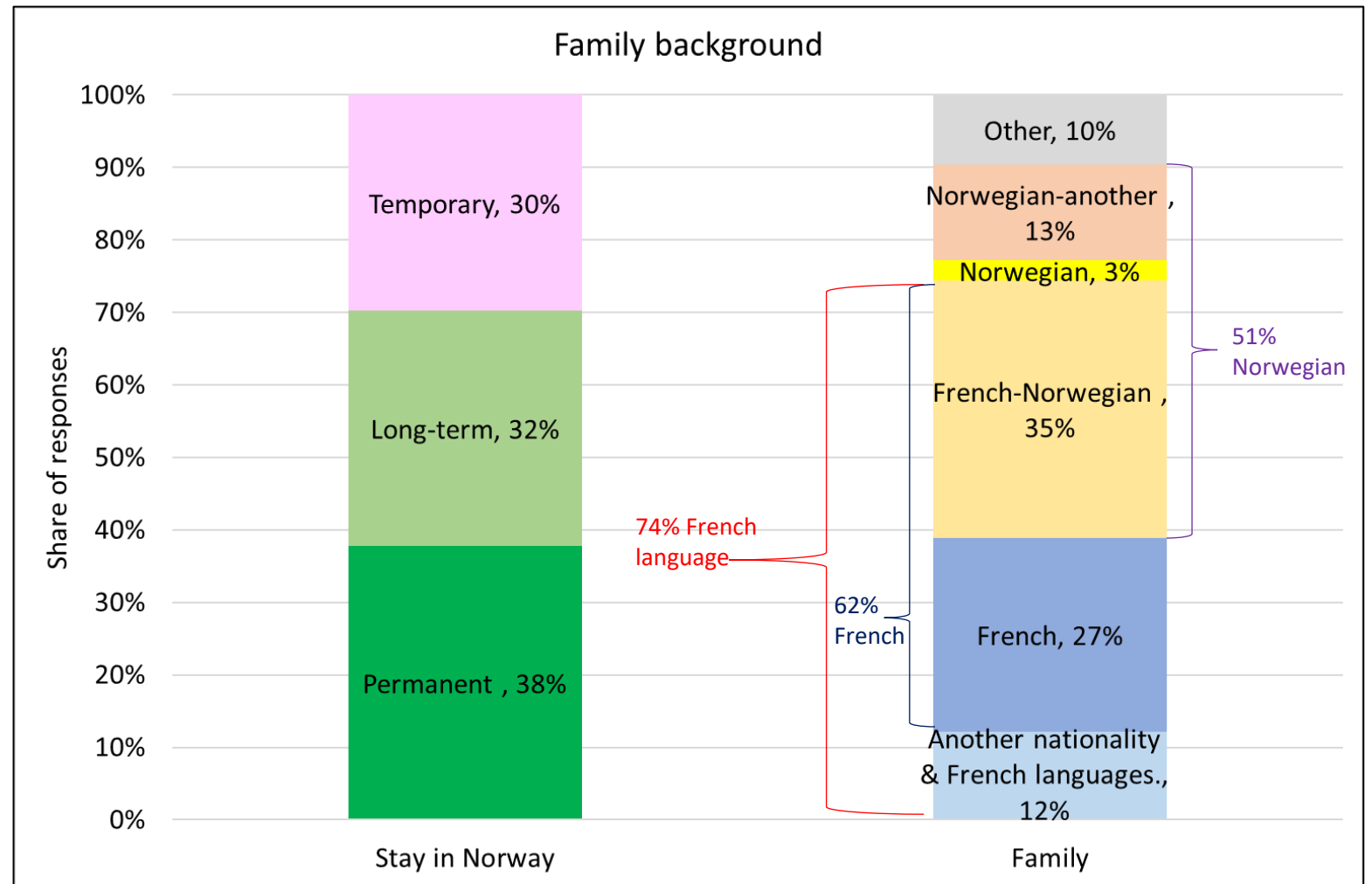
⇒ **Sound representativeness of the LFO customer base.**

Key knowledge areas

- ✓ Current family composition/profile.
- ✓ Current customer relationship strength.
- ✓ Parents' motivation for continuing at LFO.
- ✓ Parents' commute preferences.
- ✓ Parents' price increase sensitivity.

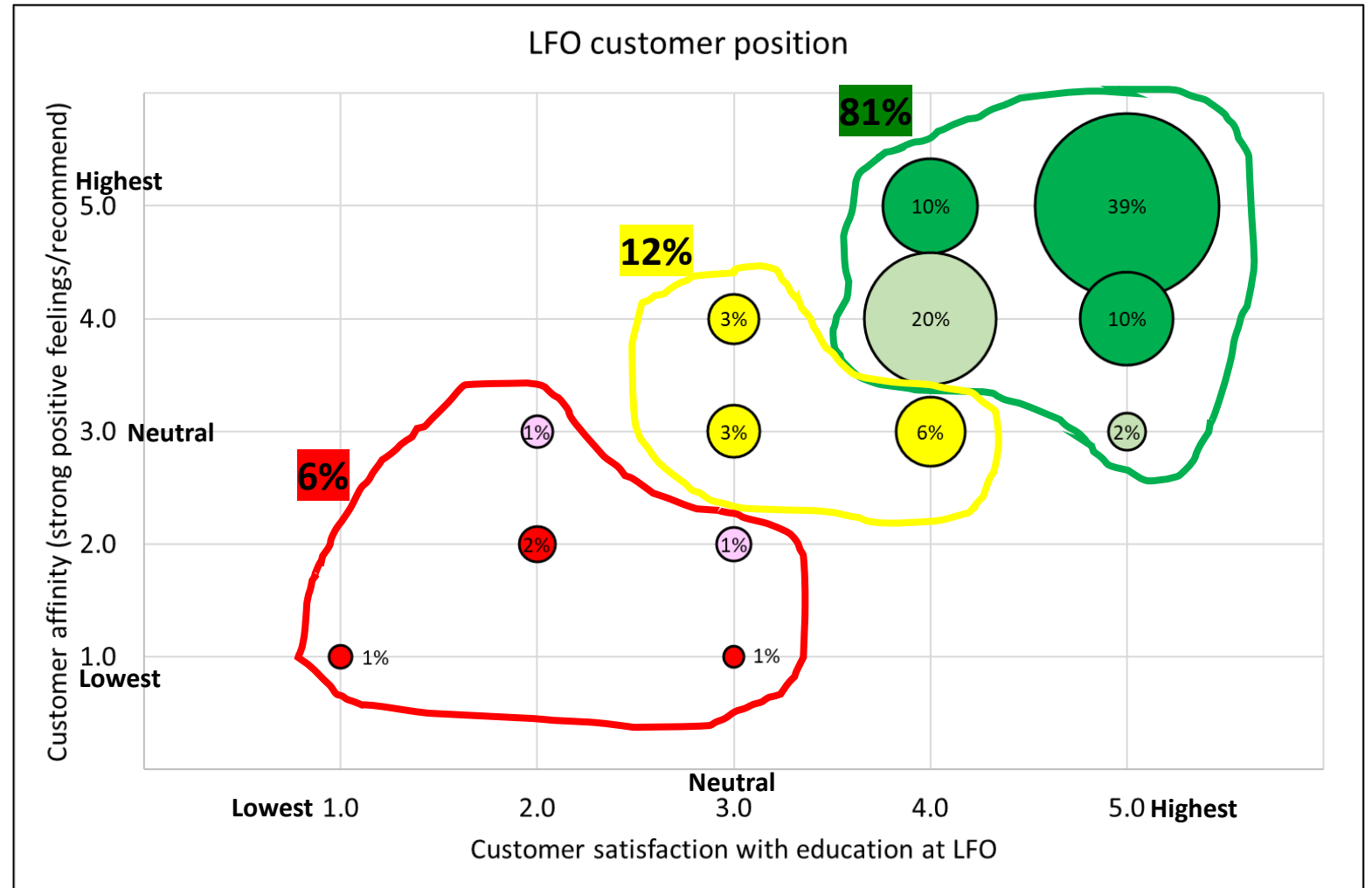
LFO family profile

Parent survey carried out by Ipsos



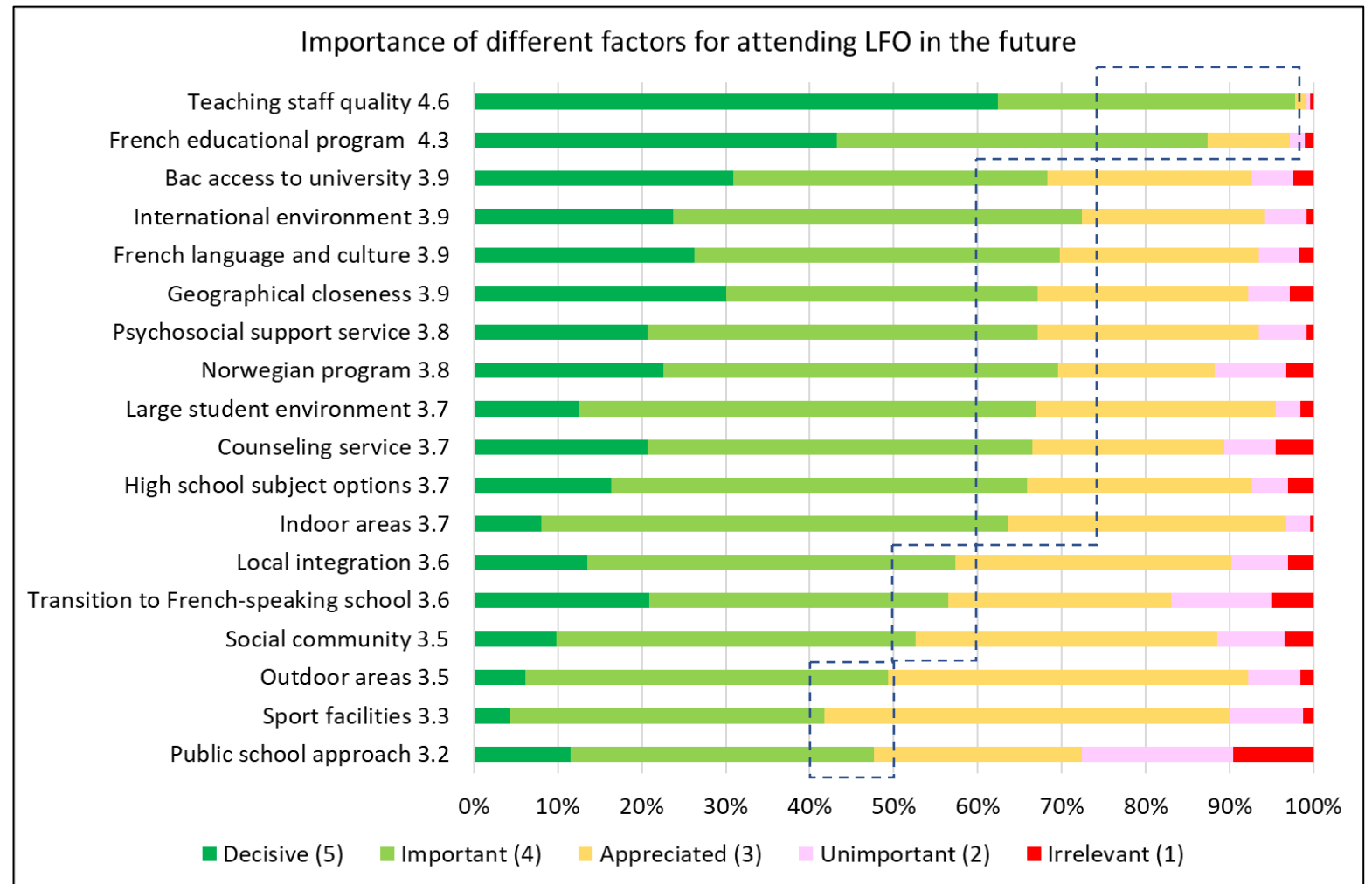
LFO customer relationship strength

Parent survey carried out by Ipsos



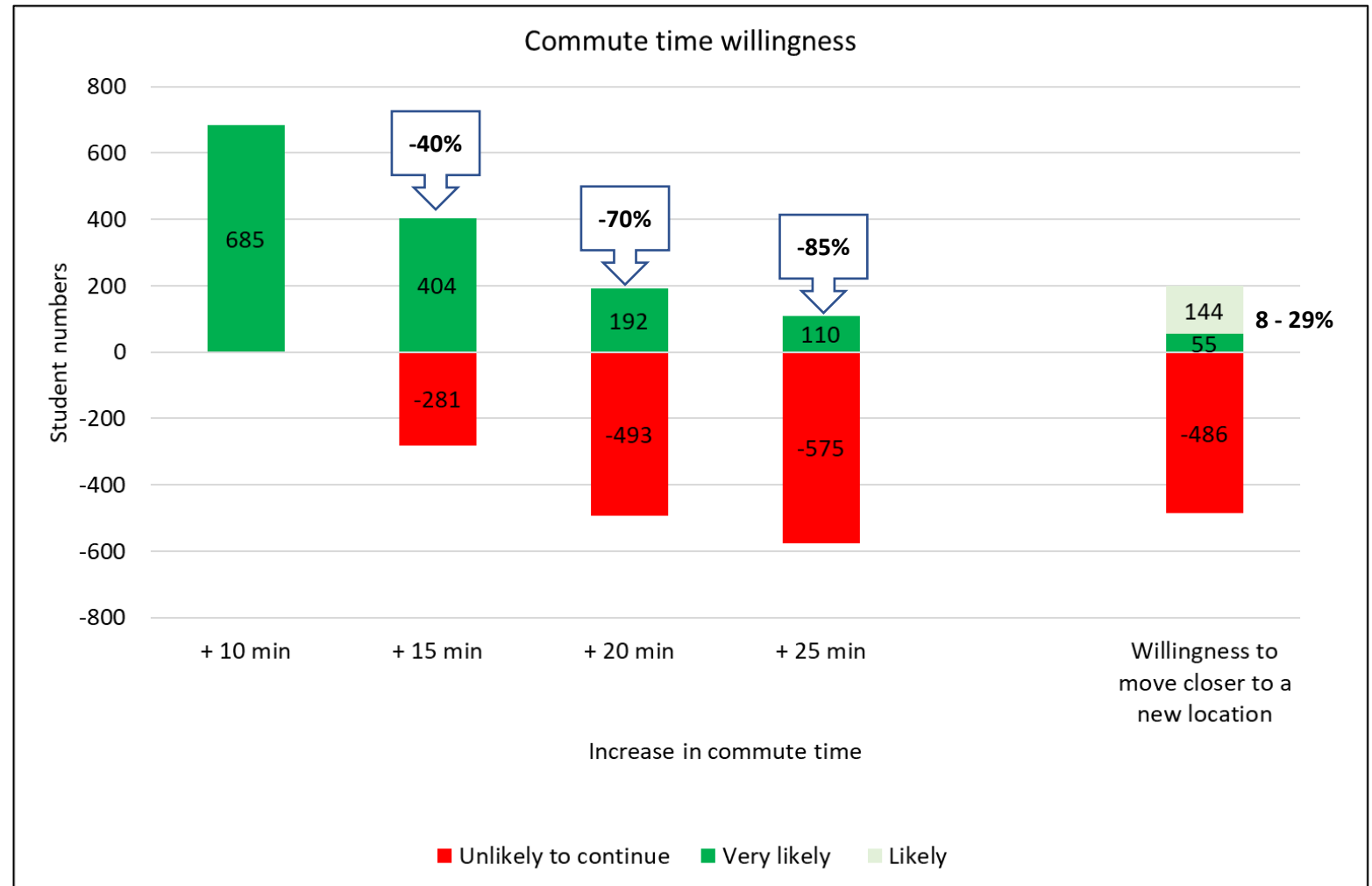
LFO parents' preferences/motivation

Parent survey carried out by Ipsos



LFO parents' commute preferences

Parent survey carried out by Ipsos

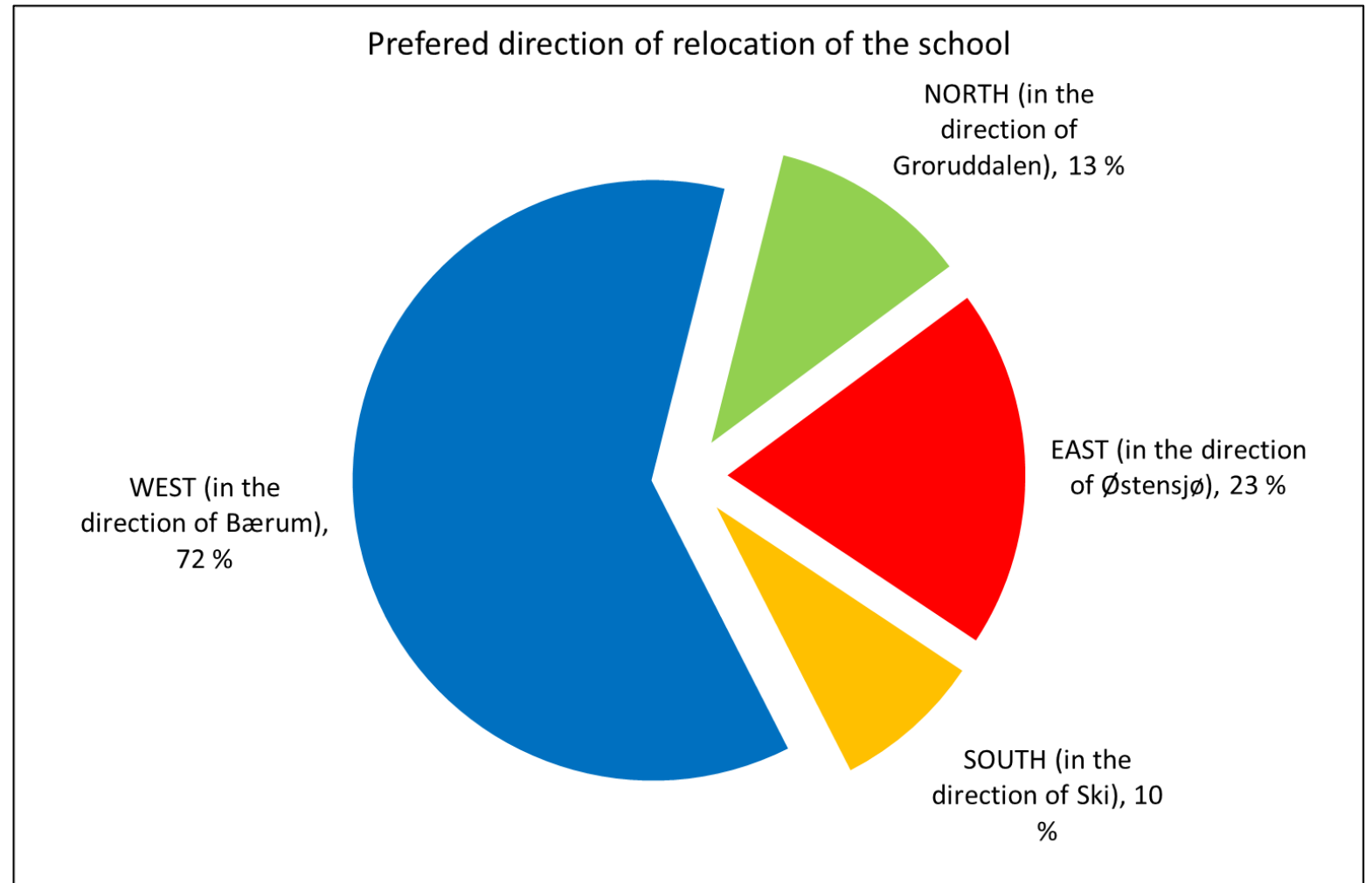


NB! The existing student numbers are used for illustration purposes to present the actual survey response shares distribution.

Questions & comments to: QnA@lfo.no

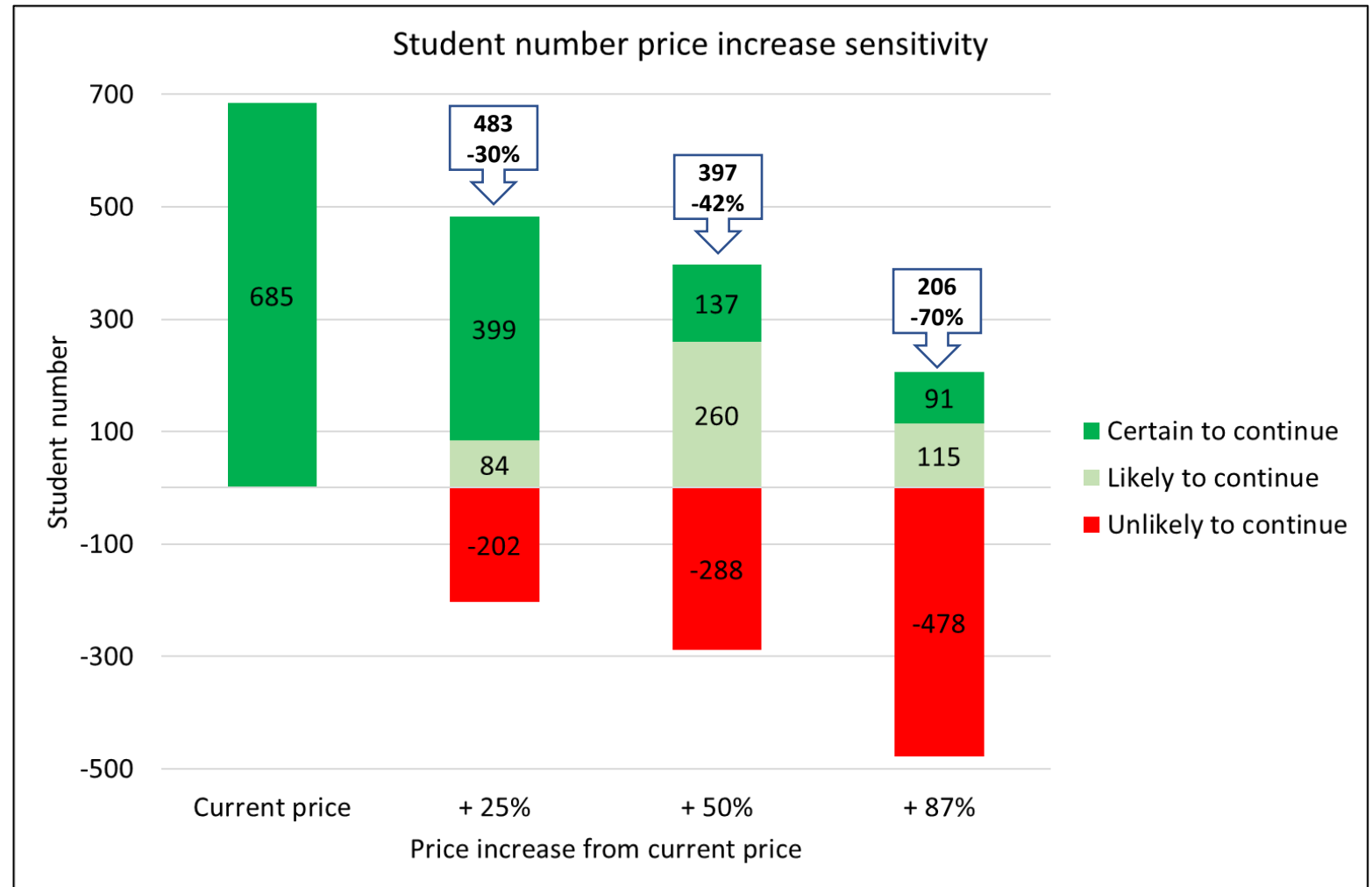
LFO parents' commute preferences

Parent survey carried out by Ipsos



LFO parents' price sensitivity

Parent survey carried out by Ipsos



Questions & comments to: QnA@lfo.no

NB!

✓ Average school fees & subsidy
pr student: +33%

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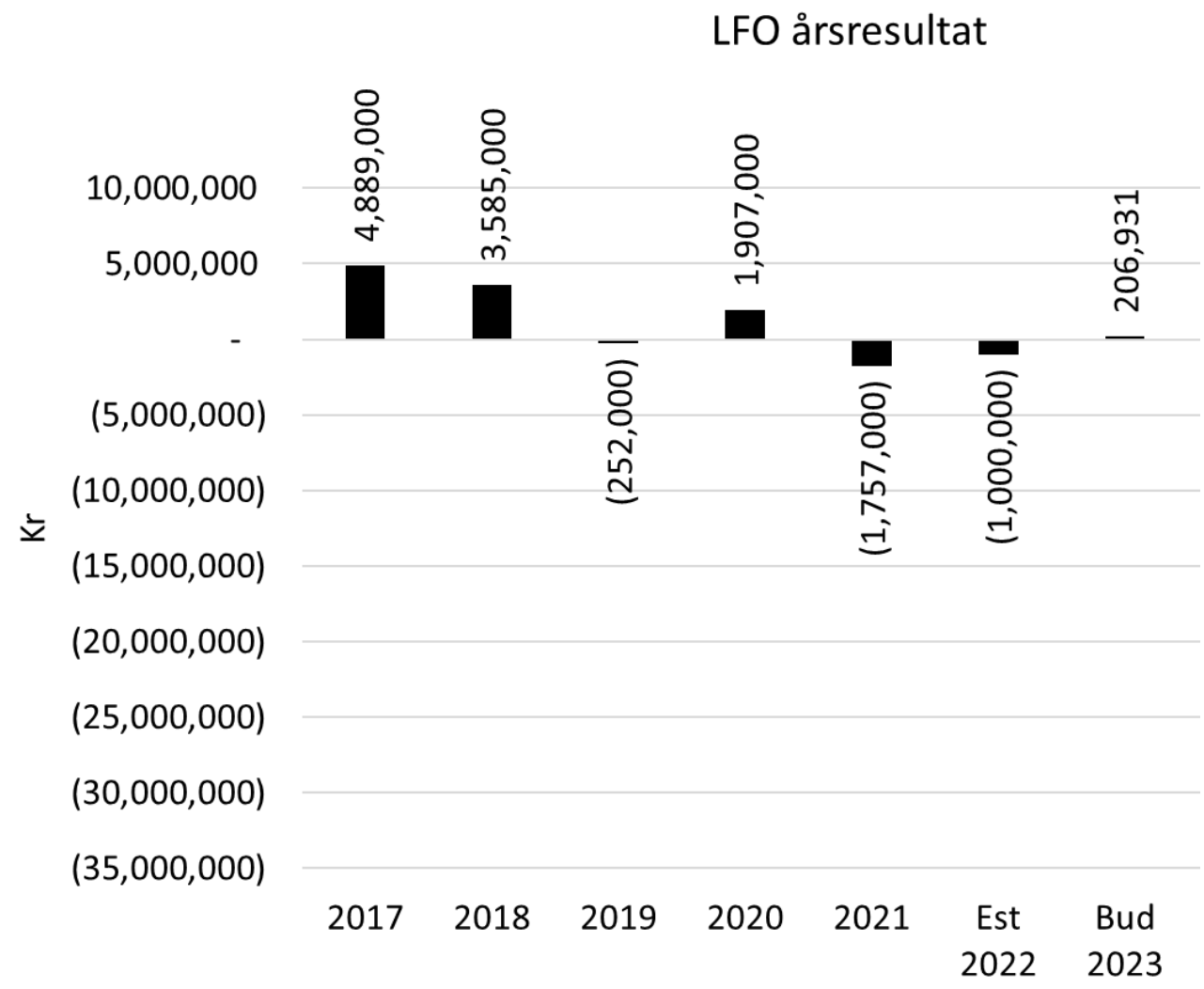


Thanks to considerable efforts from LFO staff and families, our school should be back in the black

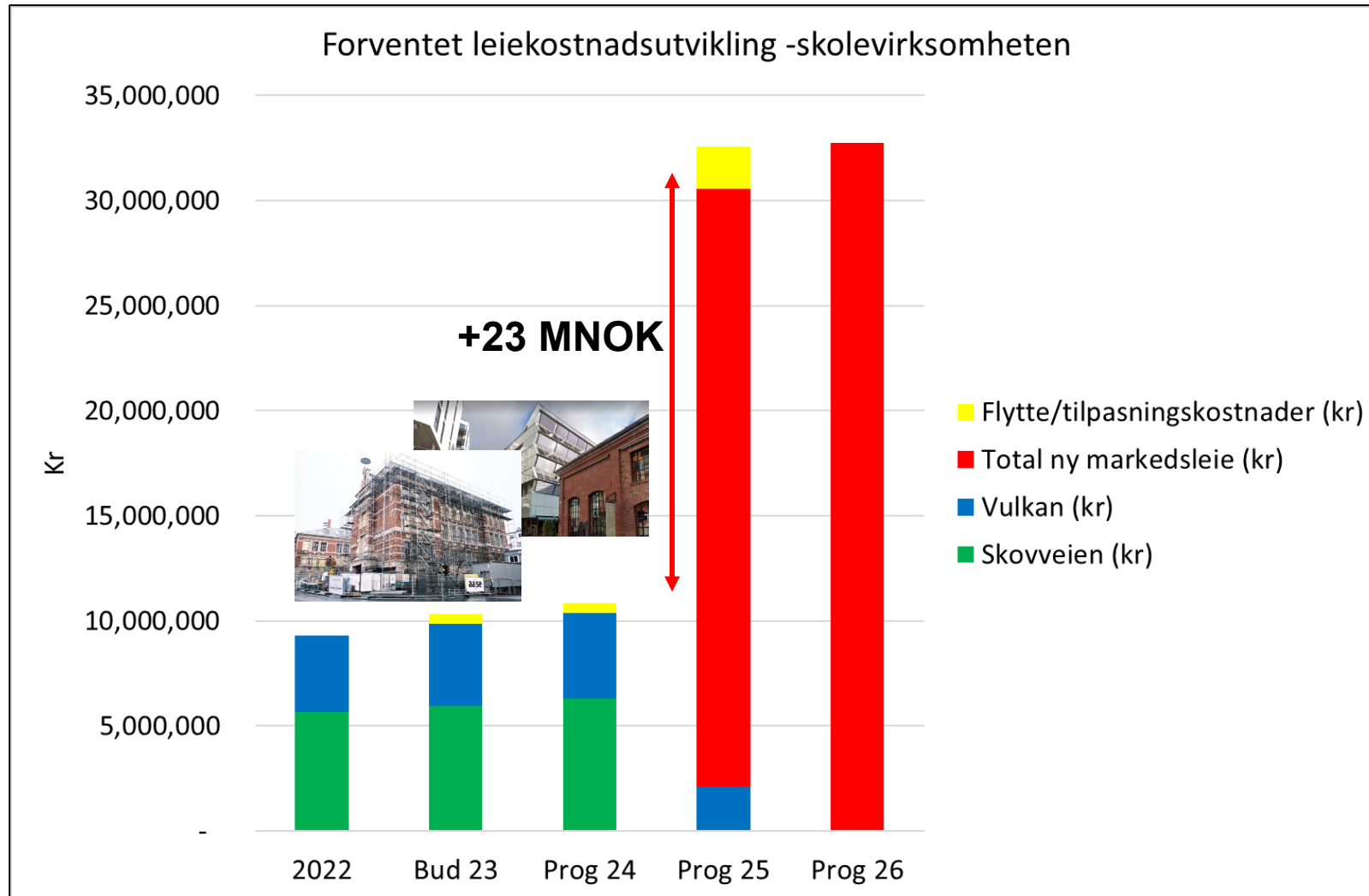


Dugnad since 2021

- +20% in cumulated tuition fees increase
- Cost cuts
- Downsizing



Still, our real increased real estate costs from 2025 are not bearable with our current finances



Tripling of our rental costs expected due to:

- ◆ Market price alignment
- ◆ Indexation
- ◆ Increased space for improved compliance with applicable norms

Bearing them alone would mean an increase of tuition fees by 80%

Our issue is now **purely real estate driven**



Our workstreams



**NORWEGIAN
GOVERNMENT**

**OSLO
MUNICIPALITY**

FRANCE

**OTHER
STAKEHOLDERS**

- 4 strategic workshops held since January with reps from all LFO components (paritaire)
- 25+ meetings with Norwegian politicians and officials at national level
- 10+ meetings with politicians and officials at local level
- Tight dialogue with French representatives in our region (2 senators, 1 MP), daily cooperation with the embassy, constant link to AEFÉ
- Media coverage, latest from *Frankrike forklart* in January
- Networking within real estate (property developers) and school sector in Norway and in AEFÉ network



Our workstreams

**NORWEGIAN
GOVERNMENT**

- Due diligence process carried out in februar – march this year
- Ongoing dialogue
- Genuine will to help in a difficult context
- Comparison with other schools as starting point



Our workstreams

**OSLO
MUNICIPALITY**

- Mapping of opportunities: available buildings? Possibilities to subsidise the rent? Little success so far but want to help
- Dialogue now more directly with OsloBygg, to clarify new rent level and available space
- Positive meeting held between Embassy and Mayor of Oslo



Our workstreams

FRANCE

- Constant dialogue between headmaster/COCAC and AEFE
- Regular contact with French reps in Norway / the region. Meeting with A. Holroyd held 24 April. Meeting planed with S. Cazebonne 9 May
- Contact between embassy and MFA, seeking attention at top political level
- Visit from AEFE Leadership on 5-6 June



Our workstreams

**OTHER
STAKEHOLDERS**

- Networking with Lycee St Germain en Laye
- Dialogue with Aspelinn Ramm (Vulkan)
- Dialogue with German-Norwegian school
- Dialogue with our peer schools in Stockholm and Copenhagen («l'amicale»)
- Media
- Real Estate developers



What next



- 11 May: Revised budget – What increased subsidy from Norwegian state
- May – November:
 - Work on a real estate project together with Oslo Municipality and other stakeholders (possible other location)
 - Financing plan for remaining amount (post increased subsidy):
 - Oslo
 - AEFE
 - Tuition fees
 - Other? (for example Loan with French State guarantee, foundation)
- December: tuition fees set for 2024-2025

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LES CONSTATS et remarques N+1

- **Forte attractivité du LFO cette année:**
 - situation conjoncturelle,
 - engagement de notre communauté éducative et pédagogique,
 - Pilotage bicephale CG et Direction partenarial dans le respect des expertises de chacun,
- **Des critères transparents et éthiques:**
 - Enfants français (nationaux, binationaux),
 - Fratries déjà présentes au LFO,
- **Si égalité**, départage en fonction du critère objectif de la constitution du dossier sur EDUKA,
- **Problématique de la classe de 6ème:** implication des enseignants et de la Direction pour prendre en charge 6 enfants au-delà de nos effectifs habituels (en garantissant la sécurité avant tout),
- **Une situation évolutive:** jusqu'au début de l'année 2023-2024.

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Velkommen! Opening of LFO courtyard outside school time



Marché / Loppemarked du LFO, 7 mai de 9h à 15h



17th of May parade is coming!



Questions & comments to: QnA@lfo.no

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Applications to the Board of Directors are now open



Elections take place at the General Assembly on 12th June 2023

3 seats are up for renewal

- 1 parent representative with French nationality
- 2 parent representatives with Norwegian nationality

Feel like applying?

Please send back the application form to secretariat@lfo.no et cg@lfo.no by latest Thursday 1 June. Mail to be sent on that matter.

Questions & comments to: QnA@lfo.no