



# The new LFO

# Some rules & information

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- ◆ Please mute your microphone
- ◆ Ask questions only with the chat
- ◆ Answers to the questions after the presentation by the team (first come first serve!)
- ◆ Conference being recorded

# The team

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**Audrey Keller**  
Proviseur

**Eric Demers**  
Speaker  
Directeur Executif  
Commission Projet Immobilier

**Anne Feliot**  
Directrice Finance et RH

**Elisabeth Couto**  
President of CG

**Bente Franck-Sætervoll**  
VP of CG  
Commission Projet Immobilier  
Commission Modele Financier

**Linda Eikelenboom**  
CG member  
Treasurer of CG  
Commission Projet Immobilier  
Commission Modele Financier

**Alexandre Throo**  
CG member  
Commission Communication

# The foundations of the new LFO

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**Well-being** for the children and employees

**A solid French education** from Maternelle til Baccalauréat

**Part of the AEFÉ network**

**An international** and multi-cultural environment

Integration of **Norwegian cultural values**

**A gateway to quality post-secondary institutions, worldwide**

# An attractive school, in full growth

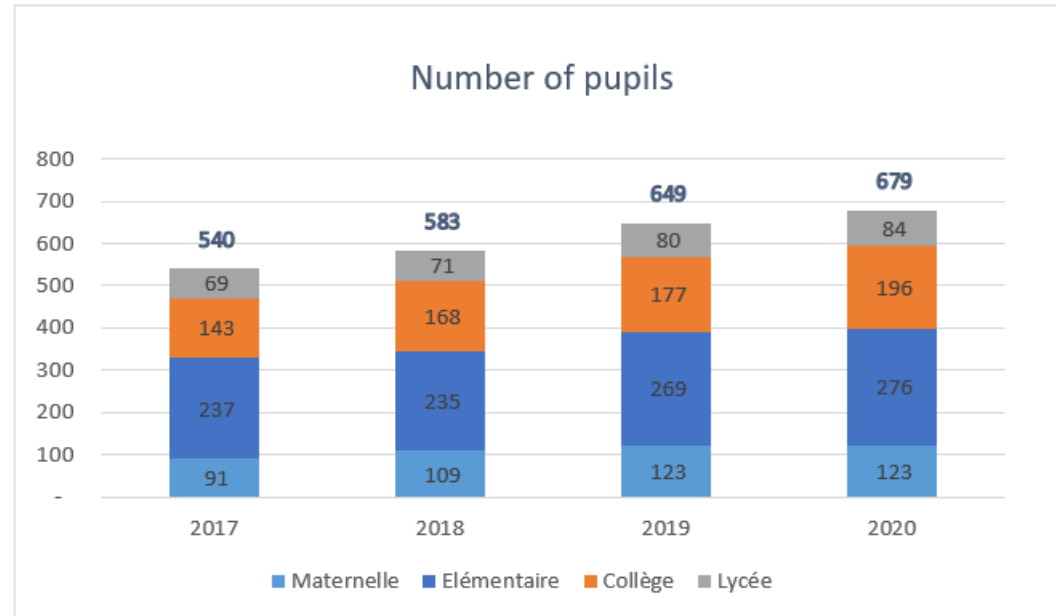
◆ 24% growth in student numbers since 2017

◆ Growth at all levels

The collège has had the strongest growth with 37% students more in 2020 than in 2017

◆ Waiting list

We have to reject students because of the lack of space in our school buildings at Skovveien



	2017-18	2018-19	2019-20	2020-21
Maternelle	0	0	8	27
Elémentaire	0	3	17	41
Collège	0	1	5	1
Lycée	0	0	0	0
<b>Total</b>		<b>4</b>	<b>30</b>	<b>69</b>

Number of rejected student applications at school start

# Today - space issues

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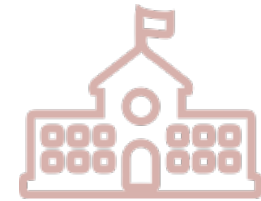
INSTITUT FRANCAIS  
Short-term rental until:  
**JUNE 2021**

60 Lycee students  
**TEMPORARY SOLUTION**  
For 20-21 school year  
May potentially be renewable  
until December 2021 – to  
confirm in Q1



MATERNELLE  
Permit until:  
**JULY 2021**

300m<sup>2</sup>  
123 children  
**TEMPORARY SOLUTION**  
Potentially renewed for a  
2-year period.  
Application process started.  
Neighbourhood opposition



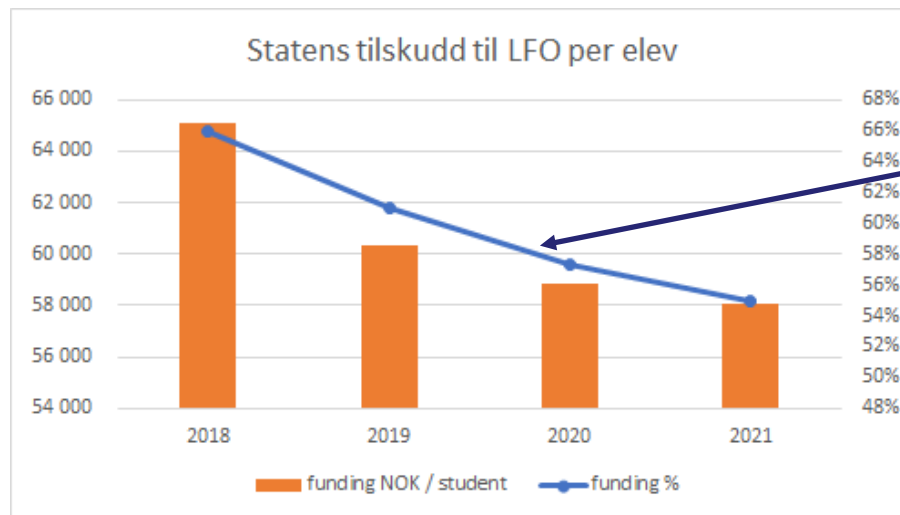
SKOVVEIEN  
Heavily subsidized rate until:  
**DEC 2024**

4450 m<sup>2</sup>  
556 students  
**REHABILITATION**  
Scheduled in  
2025-27  
Lease to be renegotiated for after –  
Likely up to double current rent

Not sustainable and urgent

# Today's financial model: not sustainable

- ◆ LFO receives a fixed amount from the Norwegian state (increasing only according to inflation rate)
- ◆ No longer possible to cover growth in student numbers and increased related costs within this fixed financing model



The financing per student has reduced by 11% from 2018 to 2021

- ◆ Cannot afford higher rent costs and more space with current funding

Not affordable and urgent

# Tomorrows financial model: German school

- ◆ The German school has a per-student financing model from the Norwegian government
  - The per-student amount is app. 10% higher than LFOs current level
- ◆ Receives an additional fixed subsidy amount for real estate costs
  - Introduced in connection with their search for increased space, equivalent to LFOs current situation



- ◆ «Equal treatment» would provide 19-20 mill increased funding for LFO at current student count





# Options

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Only Skovveien

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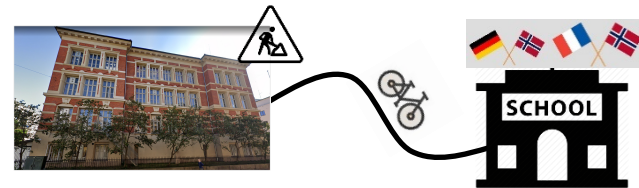
New single location

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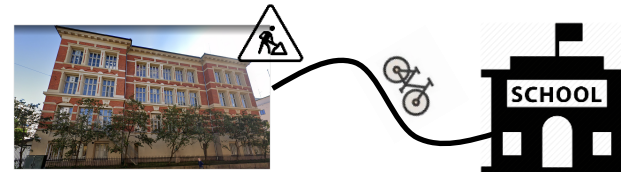


Dual campus = Skovveien + Eurocampus

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Dual campus = Refurbished Skovveien + Second premises



# Options



LYCÉE FRANÇAIS  
D'OSLO

DEN FRANSKE SKOLEN

Option	Pros	Cons
Only Skovveien	<ul style="list-style-type: none"> <li>• One single location</li> <li>• To be refurbished in 2025-26 to improve standard and quality of offer</li> </ul>	<ul style="list-style-type: none"> <li>• Limited capacity: 120 students from Maternelle without offer, also 60+ students from Lycée</li> </ul>
New single location	<ul style="list-style-type: none"> <li>• One single location</li> <li>• Could develop a school perfectly adapted to our needs</li> </ul>	<ul style="list-style-type: none"> <li>• No option on the market now.</li> <li>• Developing an option will take time (German school – 7-year process)</li> <li>• May not be possible inside ring 3, or even within Oslo</li> <li>• Possibly prohibitive cost</li> </ul>
Dual campus = Skovveien + Eurocampus	<ul style="list-style-type: none"> <li>• One location for Primaire (to be refurbished Skovveien in 2025-26)</li> <li>• One location for Secondaire with same standards as Norwegian schools</li> <li>• Project supported by the commune</li> </ul>	<ul style="list-style-type: none"> <li>• High uncertainty on feasibility</li> <li>• No availability before 2028</li> <li>• Unclear costs and management model</li> <li>• German school commitment uncertain</li> </ul>
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# Objectives

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- Address urgent needs
- Ensure space for all current students: no downsizing
- Maintaining the school offer from Maternelles to Terminales
- Solution based on expansion
- Sustainable financing scheme and avoidance of the increase of fees

All supported by the CG, the CE and the administration

# Criteria for selection of housing solutions

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1. Good market price
2. Quality, safety and security for the students and the LFO employees
3. Equivalent standards to Norwegian schools in Oslo
4. Approved by the CG and supported by the other stakeholders (LFO administration, LFO teachers, CE, Embassy, AEFÉ)
5. Location within Ring 3
6. Space giving growth potential / Increase the rate of retention to Lycée
7. Suitability as an educational institution

# Option rating

Option	Good market price	Quality, safety and security	Norwegian school building standards	Approved by CG Support by stakeholders	Location (within Ring 3)	Date of availability	Space for growth	Suitability for the whole LFO
Only Skovveien	Green	Green	Yellow	Green	Green	Yellow	Red	Red
One new campus	Yellow	Green	Green	Green	Red	Red	Green	Green
Eurocampus	Yellow	Green	Green	Green	Green	Red	Green	Green
Dual campus	Yellow	Green	Green	Green	Green	Green	Green	Green

- Only Skovveien is impossible if we intend for the LFO to offer a total education package from maternelle to Terminale – if we remove the maternelle or lycee options, we are concerned for the sustainability of the LFO
- Identifying a new campus site where we can host the entire LFO (from Maternelle to Lycée) is a long-term process and unlikely to be found within Ring 3, or even in Oslo
- The Eurocampus option is too far into the future and remains uncertain
- A dual campus solution fulfills most of the criteria - depending on the second campus identified



# On-going process

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## Expansion

LFO supported by an expert, Fast Eiendom since June 2020

~20 options screened, few fulfilled the criteria

Discussion on-going with one but confidential at this stage

## Sustainable financing scheme

Get higher contribution from the Norwegian state along the German school model, ie per student contribution (= 51 MNOK in 2021 versus 31 MNOK in 2020)

- Targeting 2022 budget – influencing deciders in Winter and Spring 2021
- Campaign towards Ministry of Education (January 2021 onwards) **STARTED**
- Lobbying of education committees of government parties (Jan / Feb 2021) **STARTED**
- Dialogue with Embassy, Chambre de Commerce, etc. (March / April 2021)

# Q&A

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Now with the chat

After to [thenewlfo@lfo.no](mailto:thenewlfo@lfo.no)